



P3 Cost Analysts

## CASE STUDY

### Manufacturing



#### THE CLIENT

A manufacturing company contacted P3 Cost Analysts to assist in managing their merchant processing and small parcel shipping expenses.

#### THE CHALLENGE

The client wanted third-party experts to review their merchant processing and small parcel shipping expenses to uncover savings opportunities.

While the client had significant staff on hand, they recognized the need to focus on their core competencies and have experts review these categories.

#### P3 COST ANALYST APPROACH

Our approach is the same with every client and is directly in line with the goals of our clients. We provide them with a risk-free audit of their expenses by an expert team of analysts to ensure that their money was spent accurately and efficiently. This allows them to focus on what they're good at—in this case, serving the needs of the patients and their staff.

For this client, our team of analysts reviewed their small parcel shipping and merchant processing invoices. We identified saving in their small parcel shipping by maximizing the use of FedEx and re-negotiating their current contract. When looking at Merchant Processing there was no need to change processors, but with running their expenses through our database of benchmarks, we identified and delivered significantly reduced costs in these areas as well.

#### CLIENT BENEFIT

P3 Cost Analysts was able to save this client over \$32,400 a month on Small Parcel Shipping and \$2,250 a month on Merchant Processing.



**~\$417,000**  
Total Annual Savings

We appreciate the opportunity to partner with you and your business. Our primary goal is to contribute to your bottom-line growth. If you know of other business leaders who could benefit from our services, we would sincerely appreciate an introduction.